



Job Title: Manager, Oil and Gas Marketing

Department: Finance

Location: State College, PA

Summary:

This position will be responsible for marketing Rex Energy's oil and gas production to ensure flow and maximize value.

Education/Qualifications:

1. Bachelor's Degree in Business, Marketing, Engineering or related discipline.
2. Minimum 5 years industry experience, with at least 3 years of oil and gas marketing related experience.

Requirements/Skills:

1. Experience in negotiating interstate and intrastate marketing and infrastructure agreements including firm transportation (FT) agreements.
2. Demonstrated project management experience with pipe taps, meter runs and receipt points.
3. High ethical standards and ability to function as a team player.
4. Strong negotiating skills.
5. Effective interpersonal skills.
6. Strong analytical and problem solving skills.
7. Self starter with high level of initiative.

Job Duties and Responsibilities:

- Responsible for marketing Rex Energy's oil and gas production to ensure flow and maximize the value.
- Evaluate and negotiate new and modify existing sales and transportation agreements required to bring production to market. (e.g., sales, transportation, storage and connection agreements)
- Evaluates contract compliance and accuracy through review of transportation and gathering invoices.
- Tracks and evaluates pipeline maintenance schedules for impact on production flow.
- Prepares regular reporting for senior management.
- Communicates with stakeholders – E&P, field operations, finance.
- Establishes effective rapport and strengthens end-user relationships.
- Supports corporate strategy development and displays entrepreneurial drive for new profitability initiatives in tactical execution.
- Positively represents Rex Energy at industry functions and associations.